Enhanced Customer Reporting Sales Slide Deck Speaking Points

Updated: October 10, 2016

General Notes:
- Some features/reports are not available to all customers based on funding status.
- Enhancements will be available to customers, as well as account managers, brokers, and consultants in late Q1 2017.

Slide #	Speaking Points/Notes
1: Front Cover	
2: Customer Reporting/ Current User Interface	• Today, customers have access to reporting via the employer reporting portal at no cost.
3: Customer Reporting/ Current Report Example	• This is an example of one page of one of the reports currently available.
4: Enhancements to the Reporting Experience	• In an effort to increase our customers' ability to get the information they seek *in a timely and self-service manner*, we are excited to share the significant investment Independence has made to our customer reporting capabilities. • In Q1 2017 customers will experience not only an improved user interface that is intuitive and fast, but will also gain additional insights from the expanded content within the reporting suite. • Reporting is scalable, flexible, adaptable and action oriented. • These reports will be available at no cost to the customer.
5: IndeX Features	• The new user interface has an integrated home page which includes alerts and notifications for the user, a list of the previous 5 reports submissions, and a list of the upcoming recurring scheduled reports. • The report center has an e-commerce look and feel which allows users to select their parameters and schedule reports. • The output manager allows users to see the status of their requests, view the reports they have submitted and re-run reports quickly.
6: Enhanced Reporting Content: Key Themes	• The enhanced content focuses on four key themes: utilization, high-cost claimants, risk profiles and population health and provides actionable and timely insights with a modern and sleek design aesthetic.

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7: Enhanced Reporting Detail	• There are over 30 reports, including Rx for when a customer has FutureScripts. Here you can see some examples of how the reports will look. • Each report will include the Company name, the timeframe being used for the report, and the benchmark used, where applicable.
8: Back Cover	