

Producing Agent Commission Rates

2016 Adult Individual Dental and Vision Care Plans

For plans effective January 1, 2016 through December 1, 2016

DENTAL VISION

2016 Commissions – Percent of Premium

Plan name	Producer
Adult Dental Preferred	5%
Adult Dental Premier with Preventive Incentive	5%
Adult Vision Care 100	5%
Adult Vision Care 180	5%
Adult Dental Preferred and Adult Vision Care 100	5%
Adult Dental Preferred and Adult Vision Care 180	5%
Adult Dental Premier with Preventive Incentive and Adult Vision Care 180	5%

Examples of how commission rates work

Adult Dental Premier with Preventive Incentive	Single, 28-year-old	55-year-old and 54-year-old spouse	Family of 3, (55-year-old individual with two dependents age 19 and 22)
Monthly Premium	\$32.32	\$89.34	\$105.51
Producer Commission	\$1.62	\$4.47	\$5.28
Annualized Commission	\$19.39	\$53.60	\$63.31

Adult Vision Care 180

Monthly Premium	\$14.17	\$28.33	\$42.50
Producer Commission	\$0.71	\$1.42	\$2.13
Annualized Commission	\$8.50	\$17.00	\$25.50

Adult Dental Premier with Preventive Incentive and Vision Care 180

Dental Premium	\$32.32	\$89.34	\$105.51
Vision Premium*	\$14.17	\$28.33	\$42.50
Total Monthly Premium†	\$46.49	\$117.67	\$148.01
Producer Commission	\$2.32	\$5.88	\$7.40
Annualized Commission	\$27.89	\$70.60	\$88.81

*Although there is a discount on the vision premium, producers will be compensated on the non-discounted price.

†Premium based on non-discounted vision premium.

Adult Dental and Vision Care rates in effect at the time the policy starts, remain in effect for the duration of the policy year.

Producer commission is 5% for the Adult Dental/Vision plans.

Producers will be paid commission by their primary agent(s).

Independence Blue Cross reserves the right to change the commission schedule or discontinue the commission program at any time.

Independence

Independence Blue Cross offers products through its subsidiaries Independence Hospital Indemnity Plan, Keystone Health Plan East, and QCC Insurance Company, and with Highmark Blue Shield — independent licensees of the Blue Cross and Blue Shield Association.

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